

# Large Enterprise Health Care Company

## Introduction

This case study of a large enterprise health care company is based on a November 2016 survey of Nlyte Software customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“All assets are recorded in one place.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Nlyte Software:

- Describes the state of their data center management before adopting Nlyte:
  - Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
- Faced the following data center challenge before using Nlyte:
  - The lack of accurate asset inventory

## Use Case

The key features and functionalities of Nlyte Software that the surveyed company uses:

- Top criteria to consider when choosing a vendor for data center solutions:
  - Ability to improve capacity planning
- Nlyte capability they believe to be most valuable:
  - Reporting and Analytics
- Benefit the organization realized following Nlyte deployment:
  - Detailed location of all data center assets with total number of asset types known

## Results

The surveyed company achieved the following results with Nlyte Software:

- Saves < \$50K per year using Nlyte.
- Saw an ROI of 0%-25% with Nlyte.

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Health Care**

### About Nlyte Software

Nlyte Software is a leading software company focused on planning, managing and optimizing data centers. Nlyte Software enables enterprises to extend IT management software to include the physical layer with the logical and virtual layers of the data center, maximizing the financial benefits from the optimized utilization of assets, power and space.

Learn More:

[Nlyte Software](#)