PROJECT PROFILE

Nlyte Software

Large Enterprise Health Care Company

NLYTE DELIVERS COST SAVINGS, SHORT PAYBACK PERIOD AND DRAMATIC ROI

This case study of a large enterprise health care company is based on a March 2016 survey of Nlyte customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

> "I like the product, which is easy to use with accurate inventory and capacity planning capabilities."

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Large Enterprise Health Care

Describes the state of their data center management before adopting Nlyte in the following way:

- No single version of truth with limited compliance capabilities

Three biggest data center challenges before using Nlyte were the following:

- Difficulty with migrations and/or consolidations
- Inability to track and manage workflow processes
- No accurate asset inventory

Realized the following benefits after deploying Nlyte:

- Detailed location of all data center assets with total number of asset types known
- Accurate and detailed data center capacity planning with confidence in capacity data

Top criteria for choosing their vendor for data center solutions included the following:

- Ability to decrease business risks and unplanned down time
- Ability to manage workflows more efficiently on the data center floor
- Ability to optimize use of power, cooling, space and assets

Found the following Nlyte capability to be the most valuable:

- Reporting and analytics

- Saved $50,000-$99,000 per year with Nlyte.
- Experienced a payback period of 4-6 months from their investment in Nlyte.
- Realized a 100% to 299% return on investment from Nlyte.

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DATA CENTERS