



## Parallel Technologies

NLYTE DELIVERS BROAD  
DCIM FEATURES PLUS  
ROI OF 100% - 300%

## Company Profile

## COMPANY:

Parallel Technologies

## COMPANY SIZE:

Medium Enterprise

## INDUSTRY:

Telecommunications  
Equipment

## About Nlyte

Nlyte Software helps teams manage their hybrid infrastructure throughout their organization – from desktops, networks, and servers to IoT devices – across facilities, data centers, colocation, edge, and the cloud. Using Nlyte's monitoring, management, inventory, workflow, and analytics capabilities, organizations can automate how they manage their hybrid infrastructure to reduce costs, improve uptime, and ensure compliance with organizational policies.

Nlyte Software is part of Carrier Global Corporation, the leading global provider of healthy, safe, sustainable, intelligent building and cold chain solutions. For more information, visit [Nlyte.com](http://Nlyte.com) or follow Nlyte on LinkedIn.

This case study of Parallel Technologies is based on a November 2016 survey of Nlyte Software customers by TechValidate, a 3rd-party research service.

The business challenges that led the profiled company to evaluate and ultimately select Nlyte Software:

Describes the state of their data center management before adopting Nlyte:

- Manual and unscalable record-keeping (spreadsheets, Visio diagrams, etc.)
- A legacy, siloed approach to IT and data center service management

Faced the following data center challenges before using Nlyte:

- Poor capacity planning
- Difficulty with migrations and/or consolidations
- The lack of reporting and analytics to plan and forecast

The key features and functionalities of Nlyte Software that the surveyed company uses:

Top criteria to consider when choosing a vendor for data center solutions:

- Ability to reduce cost
- Ability to improve capacity planning
- Ability to decrease business risks and unplanned down time
- Ability to provide visibility into key business metrics and data visualizations
- Ability to provide pre-built integrations into major ITSM systems (BMC, HPE, ServiceNow..)
- Ability to provide effective monitoring & alarming of vital metrics
- Ability to optimize use of power, cooling, space and assets

Nlyte capabilities they believe to be most valuable:

- Capacity Planning
- Asset Lifecycle Management ("dock to decom")
- Reporting and Analytics
- Monitoring and Alarming
- Connection Management
- Workflow Management
- Pre-built Integration and Connectors

Benefits the organization realized following Nlyte deployment:

- Detailed location of all data center assets with total number of asset types known
- Accurate and detailed data center capacity planning with confidence in capacity data
- Improved global asset lifecycle management ("dock to decom")
- Real-time data center reporting and business intelligence

The surveyed company achieved the following results with Nlyte Software:

- Had a payback period of 4-6 months with Nlyte.
- Saw an ROI of 100% to 299% with Nlyte.

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