


Nlyte By The Numbers

UNMATCHED

From financial institutions to telecommunication giants and healthcare providers, some of the largest and most valued companies in the world have realized huge benefits using Nlyte.



TIME SAVINGS

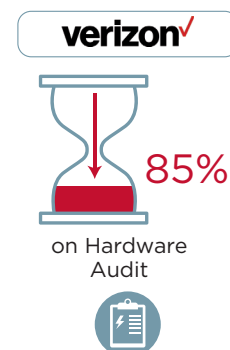
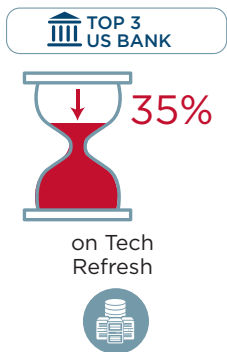
The Nlyte solution provides equipment modifications to optimize data centers and meet audit and compliance needs quickly and efficiently.

"Previously, it might have taken three or four hours to figure out a problem; now we have it identified within minutes. We know exactly what to do."

Sebastien Doneux
IT Operation Manager
Proximus

"We brought everybody together at the table. All of a sudden, everybody seemed to have gotten along a lot better. And installation took almost no time whatsoever, where before it may have taken 2-3 months. You shouldn't take that long to install a server...That's what I think is my fast measure of ROI: Our team is working better together, the equipment we are paying tens of thousands, if not hundreds of thousands, for is being installed and utilized much quicker than it was back in the spreadsheet days."

Josh Neyer
Sr. Director, Global Data Center Infrastructure
TransUnion



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COST REDUCTION

Nlyte solutions allow users to precisely manage data center changes, making it easier to control IT costs.

"With the help of Nlyte, we could better allocate our power racks, raise the inlet temperatures on our racks from 17 degrees (Celsius) to 20 degrees, saving €500,000 per year. The hardware planning team earned the 'Amadeus Excellence Award' for the project."

Christian Kaess

Senior Hardware Planner
Amadeus Data Processing GmbH



\$2.45M

on Power and Cooling

\$2.05M

on Depreciation

\$2.45M

on Hardware Maintenance

**TOTAL
ANNUAL
SAVINGS OF
\$6.95M**



€500K

on Power Consumption



\$100K

on Energy Cost (min)



\$1M

on Hardware Maintenance



ACCELERATED PAYBACK

By implementing operational best practices and adopting Nlyte workflows, the results pay for themselves.

"The savings from our initial consolidation paid for the install in just three months, and the cost savings we realized in the first year alone paid for our three-year software license."

VP and General Manager

Data Center Operations, PNC Bank
TransUnion



1-Year
Payback



3-Month Installation Payback
1-Year Payback

Nlyte By The Numbers



INCREASED PRODUCTIVITY

Nlyte automates numerous data center operations and controls, so you are freed from mundane tasks to pursue what you do best.

"What used to take an entire day we can now do in 30 minutes when it comes to allocating space for servers. Given that we install over 1,500 servers per year, that works out to over a month and a half of a worker's time per year saved with Nlyte."

Christian Kaess

Senior Hardware Planner
Amadeus Data Processing GmbH

amadeus



Employee
Days Saved
Annually



Cost Savings
per Employee
per Year

CAPACITY PLANNING SAVINGS

Nlyte allows users to quickly and easily visualize their data center's available capacity.



**LARGE
TELECOM
CLIENT**



**LARGE NETWORK
EQUIPMENT
COMPANY**



32.5%
on Workforce
Hours



\$366K
Annual Labor Cost
Savings



\$7.6M
on Deferred Build-Out

Nlyte By The Numbers

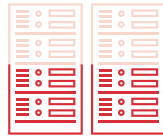


STRANDED SERVER SAVINGS

Nlyte's auto-allocation technology eliminates resource mismatching to identify and isolate stranded servers and equipment.



Fortune
500 IT
Company



50%
Stranded Device
Reduction



\$300K
Annual Stranded
Device Cost Savings



ASSET LIFE EXTENSION

Advanced workflow capabilities improves asset lifecycle management to continually manage and reduce IT costs.



to



Years on
Asset Life
Extension



58%
Operation Cost
Reduction



Minimum
5 years
on Asset Life
Extension

\$500K
Deferred
Spending

"With Nlyte, we not only freed up half a megawatt of power, but also extended the life of our data center from 5 years to 15 years. As a result, our CIO has been able to reallocate budgets from about 70% for operations and 30% for development to 40% for operations and 60% for building tools for the business."

VP and General Manager
Data Center Operations, PNC Bank

"We used to feel we were running out of space in the data center. But running Nlyte over the past two years, we now know where all our hardware is, down to the cabling detail. We are able to intelligently place hardware to avoid hotspots. With Nlyte, we have now extended the life of our data center by at least five years."

Christian Kaess
Senior Hardware Planner
Amadeus Data Processing GmbH

FOR MORE INFORMATION

- Contact Us: info@nlyte.com
- Visit Us: www.nlyte.com

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About Nlyte

Nlyte is the leading software company that automates the management of data center service (DCSM). Many of the world's largest and most sophisticated data centers use Nlyte to become more agile, reduce costs and operate more efficiently. Founded in 2004, Nlyte provides a comprehensive and proven DCSM solution with a modern, web-services architecture. With Nlyte, customers can easily manage all their existing data center processes, resources, policies, assets and interrelationships. For more information, visit www.nlyte.com